

NEWS RELEASE



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FOR IMMEDIATE RELEASE

Johnson Controls Helping Virginia Department of Corrections Upgrade Facilities, Reduce Energy Use

Energy efficiency project guarantees \$13.3 million in energy and operational savings

MILWAUKEE – (August 4, 2005) – The Commonwealth of Virginia Department of Corrections recently awarded Johnson Controls, Inc. a \$8.2 million energy performance contract that is guaranteed to reduce annual energy and operational expenditures by \$733,707 per year over the next 15 years. The project includes improvements to four of the department's correctional centers: Buckingham, Dillwyn, Fluvanna and Nottoway Correctional Centers. The contract was awarded after more than 9 months of cooperative research and analysis with the Department of Corrections.

The facility improvements being made as part of this contract entail no cost to the department over the life of the contract. The improvements will instead pay for themselves over time through guaranteed energy and operational savings. This allows the Department of Corrections to upgrade aging infrastructure while maintaining or reducing budget outlays. In addition to equipment replacements, the project also establishes a long-term plan to implement a comprehensive energy and operational efficiency program, which will enable the Virginia Department of Corrections to use future savings to fund additional improvements.

"The energy conservation measures and facility improvements included within this project have been selected due to their ability to maximize energy and water savings," said Brad Bateman, director of public sector business at Johnson Controls. "This will provide operational benefits to be realized by the Department of Corrections and address needed facility improvement measures for years to come."

Johnson Controls worked with the Department of Corrections Division of Architecture and Engineering Services with the goal of achieving annual energy and operational savings while at the same time providing significant environmental improvements to the buildings.

“Without entering into a performance contract, the facility upgrades needed to reduce spending on energy and water would not be possible with our current budget,” states director, Gene Johnson. “The relationship with Johnson Controls will allow us to improve correctional center facilities without placing an additional burden on the taxpayers.”

Some of the measures that will significantly enhance the environmental conditions of the various buildings include:

- Environmental system restoration – improved building comfort and performance
- Lighting retrofits – enhanced lighting and reduced energy costs
- Water conservation projects – reduced water consumption
- Facility management system – improved operations and efficiency
- Measurement and verification services – assured financial performance
- Comprehensive support services program – protected infrastructure investments.

Johnson Controls is a global market leader in automotive systems and facilities management and control. In the automotive market, it is a major supplier of integrated seating and interior systems, and batteries. For non-residential facilities, Johnson Controls provides control systems and services including comfort, energy and security management. Johnson Controls (NYSE: JCI), founded in 1885, has headquarters in Milwaukee, Wisconsin. Its sales for 2004 (continuing operations) totaled \$25.4 billion. For more information on Johnson Controls, Inc., visit the company's Web site at www.johnsoncontrols.com.

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